

SMS360

Health, Safety & Compliance Software - helping save worker lives while reducing accidents and regulatory violation costs.

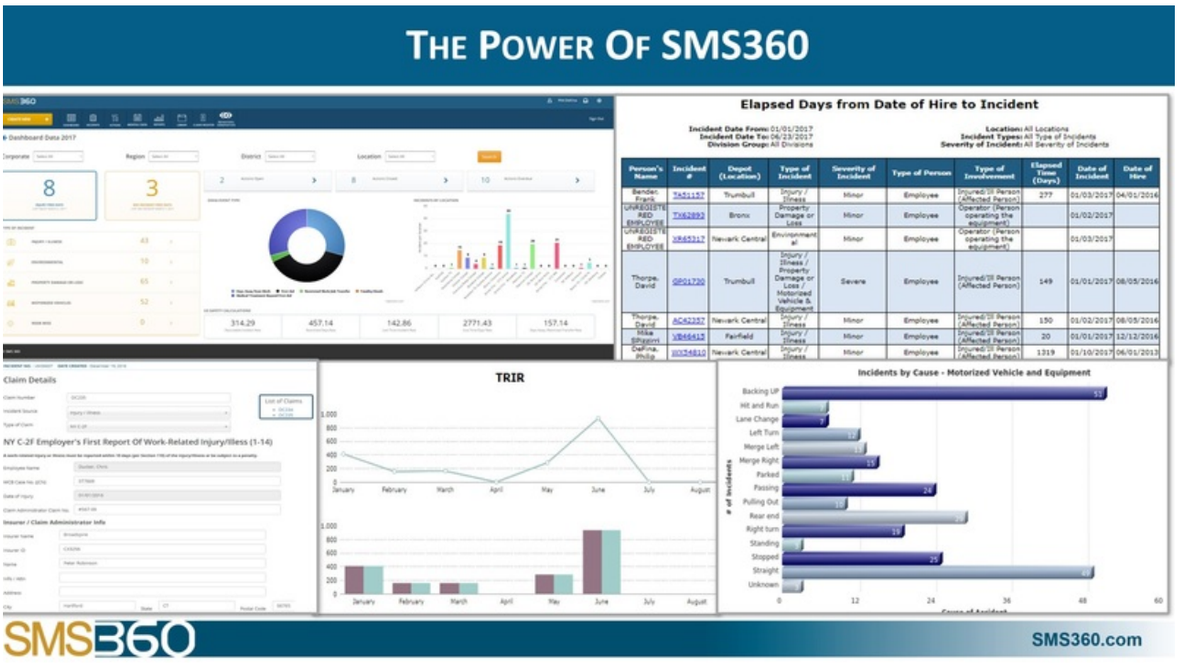
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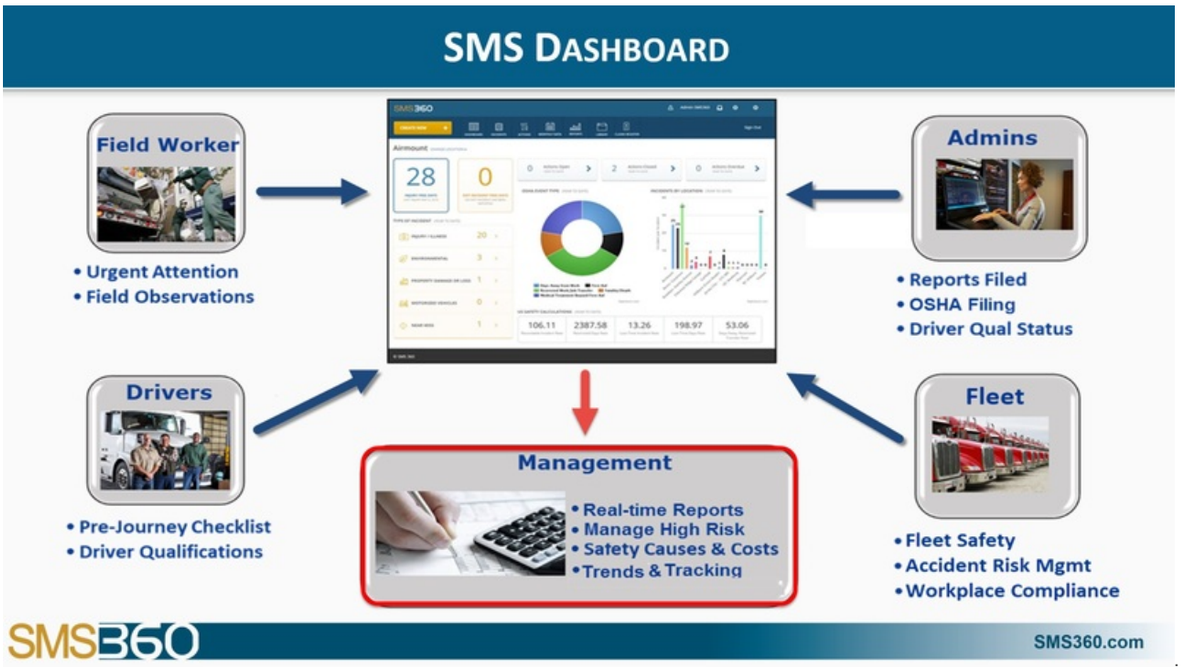
Description

SMS360 is a comprehensive risk management tracking, monitoring, and reporting system that incorporates numerous capabilities that are important to businesses of all sizes. **SMS360** is programmed to be flexible and configurable to meet requirements for multiple Industries. **SMS360** puts customers in control of their Environmental, Health and Safety (EHS) needs and protects their workers and businesses in the most high-risk areas of operations. An example of SMS's flexibility is **Fleet360**, which monitors EHS & DOT for the Fleet Industry. The core of **SMS360** is the Incident Module which not only assists clients in meeting compliance requirements through auto-generating their reports, it also helps quickly identify areas of risk. Although many elements in **SMS360** are built around regulatory compliance and recognized EHS standards, flexibility exists to allow customization to reflect the nuances of a client's line of business and internal process.

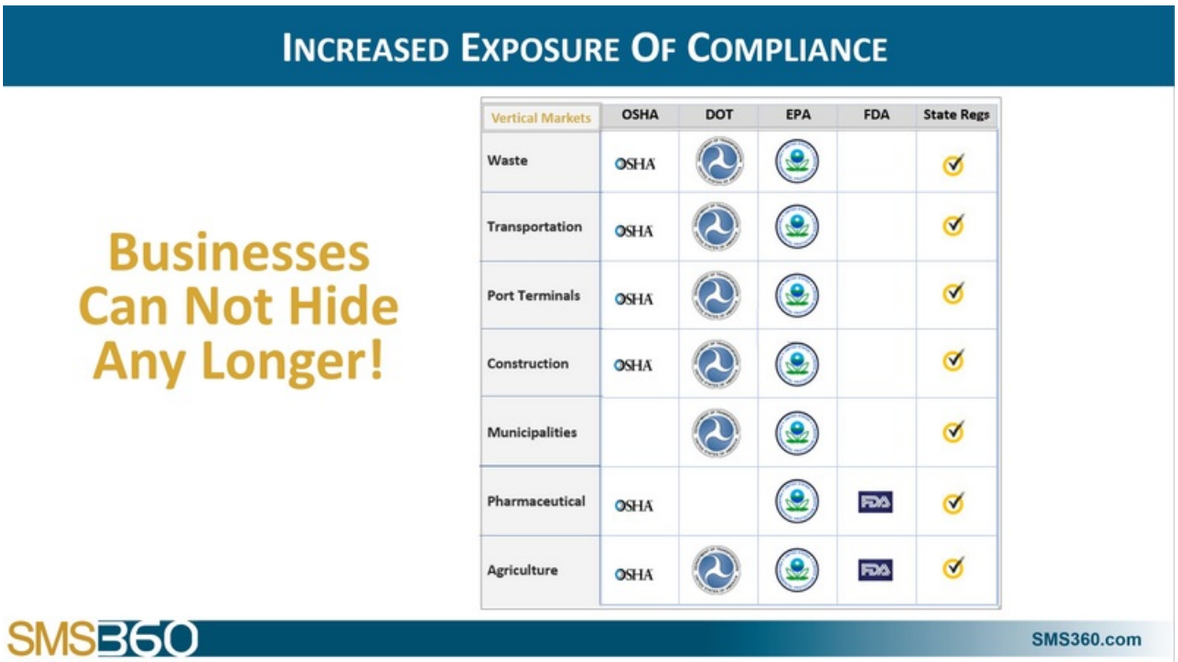

PROBLEM: BILLIONS IN COST OF INJURIES & VIOLATIONS (USA)
$171 Billion
Cost to Businesses
Source: 2019 National Safety Council
Lost Workdays
Regulatory Fines
Job Fatalities
Worker's Comp Claims
Medical Cost
SMSB60
SMS360.com


THE POWER OF SMS360
Elapsed Days from Date of Hire to Incident
TRIR
Incidents by Cause - Motorized Vehicle and Equipment
SMS360
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Solution


SMS DASHBOARD
Field Worker
• Urgent Attention
• Field Observations
Admins
• Reports Filed
• OSHA Filing
• Driver Qual Status
Drivers
• Pre-Journey Checklist
• Driver Qualifications
Fleet
• Fleet Safety
• Accident Risk Mgmt
• Workplace Compliance
Management
• Real-time Reports
• Manage High Risk
• Safety Causes & Costs
• Trends & Tracking
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User or Customer Base

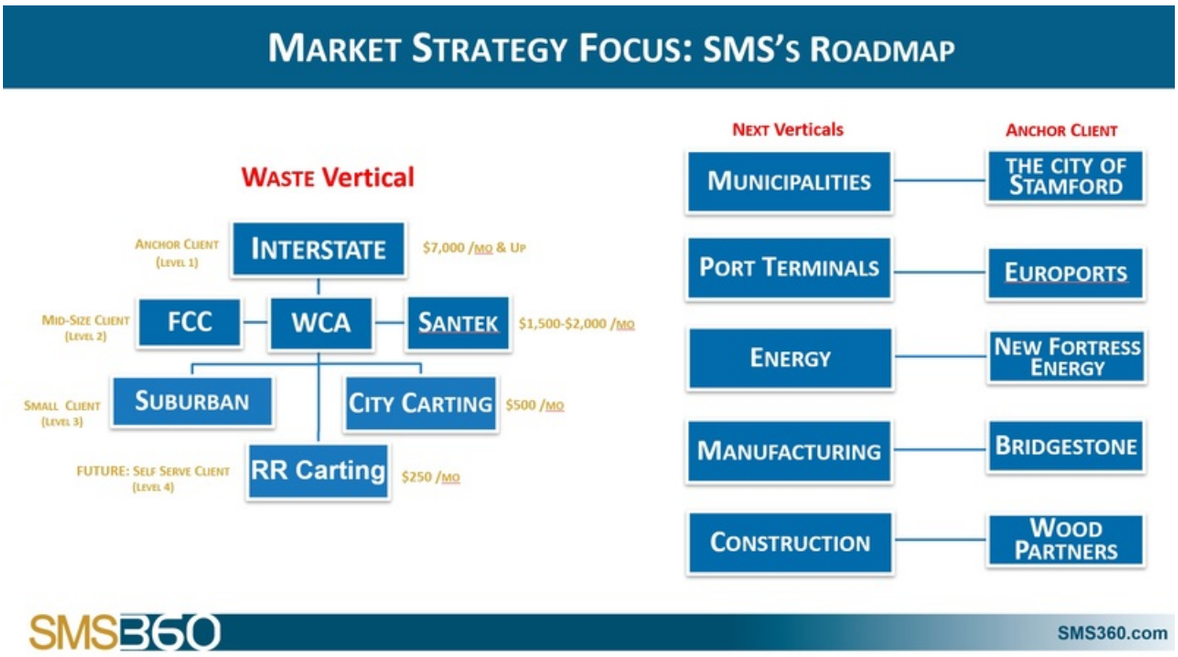


THE COMPETITION

- Technical Debt
- Legacy Platforms & Systems
- Expensive & Costly to Set Up
- Cannot compete in SME Market
- Slow Onboarding Process
- Lack in Customer Care & Support



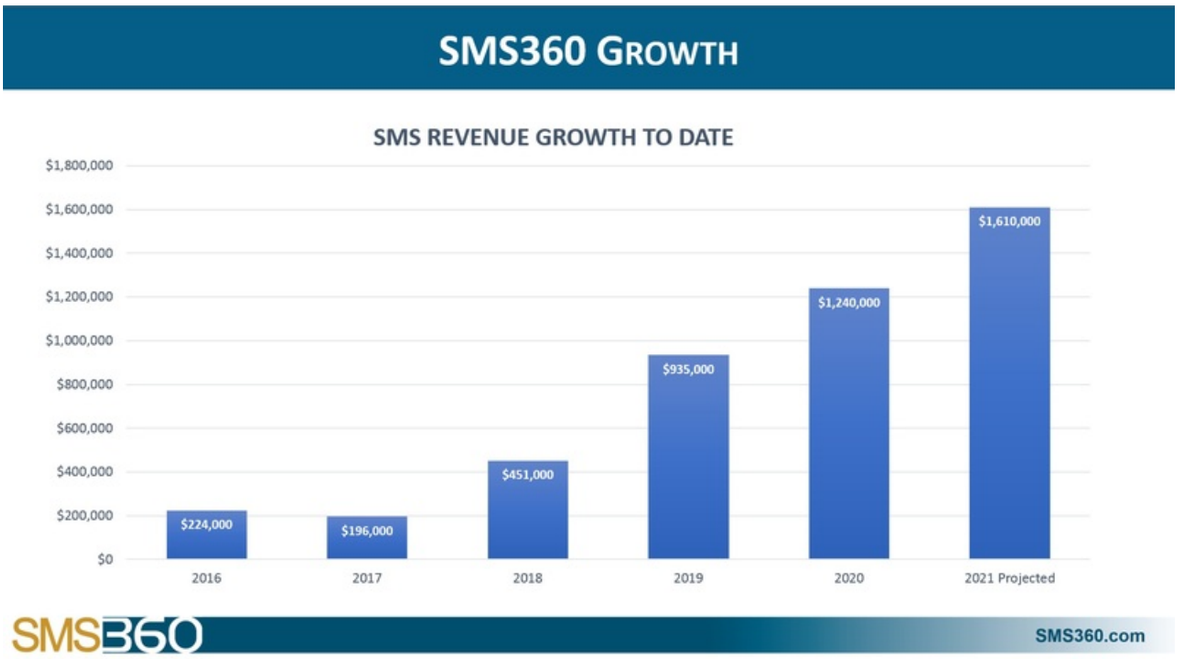

COMPETITIVE ADVANTAGES
Scalable Platform
Latest Technology
Customer Support
Affordable Pricing
Fast Development + Rollout
User Friendly
Mobile Apps
Multi-lingual
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MARKET STRATEGY FOCUS: SMS'S ROADMAP
WASTE Vertical
ANCHOR CLIENT (LEVEL 1)
INTERSTATE
$7,000 /MO & UP
MID-SIZE CLIENT (LEVEL 2)
FCC
WCA
SANTEK
$1,500-$2,000 /MO
SMALL CLIENT (LEVEL 3)
SUBURBAN
CITY CARTING
$500 /MO
FUTURE: SELF SERVE CLIENT (LEVEL 4)
RR Carting
$250 /MO
NEXT Verticals
ANCHOR CLIENT
MUNICIPALITIES
THE CITY OF STAMFORD
PORT TERMINALS
EUROPORTS
ENERGY
NEW FORTRESS ENERGY
MANUFACTURING
BRIDGESTONE
CONSTRUCTION
WOOD PARTNERS
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PROJECTIONS Y1 THROUGH Y3

($000)	YR 1	YR 2	YR 3
Revenue	$1,610	$2,435	$9,009
Gross Profit	$1,193	$1,985	$8,519
Expense	$1,100	$1,285	$1,455
EBTDA	$93	$700	$7,064

Revenue


SMS360 GROWTH
SMS REVENUE GROWTH TO DATE
$1,800,000
$1,600,000
$1,400,000
$1,200,000
$1,000,000
$800,000
$600,000
$400,000
$200,000
$0
$224,000
$196,000
$451,000
$935,000
$1,240,000
$1,610,000
2016
2017
2018
2019
2020
2021 Projected
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TEAM



Christien Ducker,
CEO & President



Mike Spizzirri
SVP, Business Development



Mary Dunlap,
VP, Customer Relations



Caroline Sharpless,
Director of Marketing



Jonathan Wheeler,
Finance Coordinator



Kara Fitzpatrick,
Fleet Associate